

## **DEFENSE COMMISSARY AGENCY HEADQUARTERS** 1300 E AVENUE FORT LEE, VIRGINIA 23801-1800

**MPS** April 23, 2019

NOTICE TO THE TRADE – DeCA NOTICE 19-27

SUBJECT: Shelf Signage Interim Template

The purpose of this notice is to provide Industry an interim solution for shelf signage while DeCA is optimizing retail prices and updating shelf sign templates.

The attached template provides an illustration of the blue SALE sign that is approved as part of DeCA's current signage program. Normally, the sign would include the sale price, item description, item UPC, and effective start and end dates for the sale price, as shown on the left side of the template.

As a temporary solution for shelf signage, the blue SALE sign is authorized when Industry has submitted an adjustment that lowers the regular shelf price by a minimum 10%. The sign MUST include item description, UPC, and the start and end dates for the sale price; the sale price is NOT required for this interim timeframe. An example is provided on the right side of the attached template.

DeCA will announce a new signage program within this calendar year with a 90 day effective notice to allow Industry time to work through on hand signage inventories.

Questions regarding this notice should be addressed to the undersigned. Thanks for your continued support.

> Tracie L. Russ Director, Sales

Tracia L. Russ

Attachment As stated

Cc:

Marketing **Store Operations Area Directors** Zone Managers **Store Directors** 

• SLIT-OVER-PERF 14TPI .040" CUT/ .031" TIE; 1/16" TIE @ SHEET EDGE

Size 0-89741-54612



0-12345-67890